



## IR Fact Sheet

### Company Profile

Arthur J. Gallagher & Co. an international service provider plans, designs, and administers a full array of customized, cost-effective property/casualty insurance and risk management programs. The company also furnishes a broad range of risk management services including claims and information management, risk control consulting and appraisals to help corporations and institutions reduce their cost of risk. In addition, the company assists clients in all areas of their employee health/welfare and retirement plans, including plan design, funding and administration.

Gallagher has operations in 34 countries and, through a network of correspondent brokers and consultants, Gallagher offers client-service capabilities in more than 150 countries around the world. Some of the company's offices are fully staffed with sales, marketing, claims, loss control and other specialists; some function as servicing offices for the various divisions.

### Primary IR Contact

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VP – Investor Relations  
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### Stock Performance

#### AJG (Common Stock)

Exchange	NYSE (US Dollar)
Price	<b>\$64.21</b>
Change (%)	0.00 (0.00%)
Volume	0
52 Week Low	\$50.11
Market Cap	\$11,609,103,790
Rolling EPS	2.51
PE Ratio	25.6163
Shares Outstanding	180,799,000

Data as of 12/13/17 4:04 p.m. ET



## Headlines

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12/07/17 - 9:01 a.m.

Arthur J. Gallagher & Co. Acquires SouthCap  
Brokerage Group, LLC

12/05/17 - 4:30 p.m.

Arthur J. Gallagher & Co. To Webcast Investor  
Meeting With Management

12/05/17 - 3:00 a.m.

Arthur J. Gallagher & Co. Acquires Gatehouse  
Consulting Limited

## Upcoming Events

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There are currently no events scheduled.

## SEC Filings

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Filing Date	Form
12/12/17	8-K
12/11/17	4
12/07/17	SC 13G/A
12/04/17	4

## Executive Management

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J. Patrick Gallagher, Jr.	Chairman of the Board, President and Chief Executive Officer
Walter D. Bay	Corporate Vice President General Counsel and Secretary
Joel D. Cavaness	Corporate Vice President President, U.S. Wholesale Brokerage
James W. Durkin, Jr.	Corporate Vice President Chairman, Employee Benefit Consulting and Brokerage
Thomas J. Gallagher	Corporate Vice President President, Global Retail Property/Casualty Brokerage
J. Patrick Gallagher, Jr.	Chairman of the Board, President and Chief Executive Officer
James S. Gault	Corporate Vice President Chairman, Global Retail Property/Casualty Brokerage
Douglas K. Howell	Corporate Vice President Chief Financial Officer
Scott R. Hudson	Corporate Vice President President and Chief Executive Officer, Risk Management Services
Susan E. Pietrucha	Corporate Vice President Chief Human Resources Officer
William F. Ziebell	Corporate Vice President President, Employee Benefit Consulting and Brokerage

Data provided by Nasdaq. Minimum 15 minutes delayed.